

## Head of Sales (Europe)

As the Head of Sales for Colebrook Bosson Saunders (CBS) Europe, you will be tasked with building a strong team of Business Developers and Account Managers across the region. The primary objective is to grow the sales revenue across the CBS product portfolio by establishing and developing strong relationships with customers, distribution channels and key influencers, within the contract furniture market.

In this role you will be responsible for building a robust strategic approach in line with the overall company vision within the region of Europe.

Your work will involve careful strategic planning, engaging and motivating a team of sales professionals, building strong revenue pipelines, influencing marketing strategy and delivering feedback to support the onward development of the CBS product strategy.

This is a management role within a matrixed business. You will be part of a team that will globally elevate the CBS brand by selling products to improve the Health and Wellbeing of technology users.

This role is London based and report into The Managing Director of Colebrook Bosson Saunders. A full JD can be provided by [bina.mistry@cbsproducts.co.uk](mailto:bina.mistry@cbsproducts.co.uk).